Bill Ballesteros Ballesteros Family Insurance Services, Inc CA License # OF50028

In order to help you set and achieve your financial goals, I like to review your accounts at least every two years. Please "Check off" from the list below any areas that you would like to discuss or anything that may have changed since we visited last. Please call our office for your free review. You may also fold & mail this sheet back to our office or fax it to 800 549-8070. *Thank You*!

Plans of Interest	I Would Like to Discuss/Update
Retirement Planning Long Term Care Insurance (LTC) Life Insurance Disability Insurance Health Insurance Medicare Supplements turning age 65 Dental & Vision Insurance Tax Shelter Annuity (403b/TSA) Deferred Compensation Plan (457 Plan) Term Life Insurance Mutual Funds TSA, Roth, IRA Variable Annuities (403b/ IRA) IRA's Roth IRA's- tax management Equity Indexed Annuity-TSA Survivor Income Benefit Plan Tax Management and reduction plans Please Check One Call Me Schedule Appointment for general review No Need to Contact Me (no changes)	Retirement Income College Educational Funding Child/Spouse Insurance Spouses Retirement Program Increase Contributions Add Life Insurance/Mortgage pay-off Add Guaranteed /TSA to my program Add Mutual Fund Investments Restart/Change my retirement program Change Beneficiaries!!? Change Marital Status Change School Districts Change Address/ Email Address Change in health Stopped Smoking Received an Inheritance / CD Alternatives Change Investment Options New Employment /Employer
Call Toll	Free 800 549-7476
Please return this form by refolding and mailing or FAX to (800) 549-8070.	
7	Thank you!
Name	E-Mail
Home Phone Number Cell/text Number	
City Zip Co	ontact time: School District
Comments:	
Referral, please contact:	Phone:
Referral, please contact:	Phone:

Ballesteros Family Insurance Services, Inc.
2190 Sombrero Drive, Los Osos, CA 93402 (800) 549-7476 fax (800) 549-8070
Securities offered through Parkland Securities, LLC, member FINRA/SIPC
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